

How to get Appointed with NLG/LSW

如何和国家人寿签约（请细读）



Stop! Do not go any further until you have been issued an Agent license and you have the E&O certificate in hands.

THESE TWO ITES ARE ANDATORY TO HAVE AT APPLICATION FOR APPOINTENT.

Copy or type the link below into your web browser. 将以下链接复制或键入到 Web 浏览器中。


<https://pangea.geninfo.com/NationalLifeGroup/Apply/>

Follow the instructions exactly as written. Click on the New User button. 单击“New User”按钮。



National Life Insurance Company | Life Insurance Company of the Southwest | Equity Services, Incorporated | Sentinel Investments

Welcome Home



Join our team of financial professionals

National Life Group eContracting site powered by Pangea for Insurance

Thank you for your interest in joining our team.

New Users:
If you are a new user, click on the "New User" button.

Returning Users:
If you are a returning user, please enter your Username and Password and click the Login button.

New User

Username:



Password:

Log In

[Forgot Username or Password?](#)

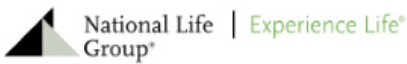
Please use Internet Explorer 9 (or higher). Don't know if your browser is up to date? [Click Here](#)

To download the latest version of Internet Explorer or Adobe Reader, click the appropriate logo:



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Select the LOA application type and click on the begin button at the bottom. 选择 LOA 申请类型，然后单击开始按钮。



National Life Insurance Company | Life Insurance Company of the Southwest | Equity Services, Incorporated | Sentinel Investments

Thank you for your interest in National Life Group. Using the Contracting instructions you were given by your recruiter, please select the Application Type below.

Select the PA application type and click on the begin button at the bottom.

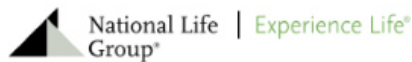
Application Type:

Begin Exit

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Complete your Login Account information and click on the next button to begin your online application.

完成您的帐户信息，然后单击Next按钮开始您的在线申请。



National Life Insurance Company | Life Insurance Company of the Southwest | Equity Services, Incorporated | Sentinel Investments

Please Create a Login Account and Keep This Information

* indicates required fields

First time users will be required to create a User Name and Password. You can stop and save your application at any time during the process and return within 30 days to complete it. Be certain to keep your login information in a safe place as you will need it to re-enter the application. If you forget your User Name or Password, you can reset it on the Login Page. Please note, any field marked with an asterisk (*) is a mandatory field.

Username: *	<input type="text"/>	(Your login name must be at least 6 characters long and contain no special characters)
Password: *	<input type="password"/>	(Your Password must be at least 8 characters and contain 1 uppercase, 1 lowercase, and 2 digits)
Confirm Password: *	<input type="password"/>	
Security Code: *	<input type="text"/>	(Security Code must be at least 4 digits, they may not be all the same or sequential)
Recovery Question 1:	<input type="text" value="Where were you born?"/>	<input type="button" value="v"/>
Answer 1: *	<input type="text"/>	
Recovery Question 2:	<input type="text" value="What was your first car?"/>	<input type="button" value="v"/>
Answer 2: *	<input type="text"/>	
Email: *	<input type="text"/>	

Next >>

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LOA

To revisit any page that has been completed, click on the page title listed below:

Welcome

Agent Information
Addresses
Producer SSN and DOB
Report Copy
Disclosure and Authorization
Summary of Rights and Additional Notices
California Disclosure
Other Disclosures and Authorizations
Licensee Selections
Questions
AML
Training
W-9
Compliance Manual
Attach Documents

Save and Exit

Cancel and Exit

Welcome

Required fields are denoted by *

Thank you for your interest in National Life Group. Please read the consent below and indicate your agreement to proceed. Please allow approximately 30 minutes to complete the application. Your access to the application remains active for 30 days. Your application will become inaccessible to you either on the date that you submit Contracting or after 30 days have passed without submission of the application.

Consent to Do Business Electronically

What is the purpose of this Consent?

If you continue, you are expressing your desire to conduct business electronically with National Life Insurance Company, Life Insurance Company of the Southwest, Equity Services, Inc., Sentinel Asset Management, Inc. and/or their affiliates ("we", "us", "our"). To conduct business electronically, you will be required to provide your consent and your e-mail address.

This Consent covers your agreement to be bound with the same force and effect as if you had signed your name on paper by hand. Please note, just as it would be on paper, it is a fraudulent act to electronically sign a document in any name other than your own. You understand that by continuing you are giving your electronic signature. You agree to maintain the security of your Internet access and e-mail address.

What kinds of transactions may be conducted electronically?

I have read the above and provide my consent to process my contracting electronically. *

☒ Agree

Agency Number *

6PK 1A1

Regional Recruiter (Last Name, First Name) *

Wen, Cynthia

Agency email address *

contracting@pom365.com xyz@abc.com

Next >>

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The Agency number is **6PK**. 公司总代理商编号为 **6PK**。

Regional Recruiter always set as company rep **Wen,Cynthia**. Type **Wen** slowly it will match Wen,Cynthia automatically.

公司招聘代表都统一用**Wen,Cynthia**。慢慢键入Wen，就会自动匹配名字。

The Inviter email is: **contracting@pom365.com**。邀请电子邮件请用公司的: contracting@pom365.com

To revisit any page that has been completed, click on the page title listed below:

Welcome

Agent Information

Addresses

Producer SSN and DOB

Report Copy

Disclosure and Authorization

Summary of Rights and Additional Notices

California Disclosure

Other Disclosures and Authorizations

Licensee Selections

Questions

AML

Training

W-9

Compliance Manual

Attach Documents

Save and Exit **Cancel and Exit**

Agent Information

Required fields are denoted by *

**** Name must be entered exactly as it appears on your State insurance license.**

Title *	First Name *	Middle Name	Last Name *
<input type="text" value="Select one"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Suffix			
<input type="text" value="Select one"/>			
How are you applying? *			
<input type="radio"/> License Only			
Applicant Business Email Address *			
<input type="text" value="xyz@abc.com"/>			
Home Phone *		Work Phone *	Cell Phone
<input type="text" value="888-555-1212"/>		<input type="text" value="888-555-1212"/>	<input type="text" value="888-555-1212"/>

National Life Group utilizes multi-factor authentication to protect your customer data. Your mobile number will allow the first opportunity and most secure method for authenticating your access to the National Life Group agent portal. Standard text messaging rates may apply.

In which State do you primarily transact business? *

Select one

Phone Number of Recruiter, MGA or IMO
 888-555-1212

Have you ever been FINRA licensed? *

☐ Yes

☐ No

Do you attest that you have lawful authorization to work in the United States? *

☐ Yes

☐ No

[<< Previous](#)
[Next >>](#)

Please ensure to use **Legal Name** as it appears on your resident agent license.

The MGA phone number is **408-692-5528**. MGA 电话号码请用公司电话: 408 692 5528

Complete the rest of the online application and submit at the end.

PA

To revisit any page that has been completed, click on the page title listed below:

- Welcome
- Agent Information
- Addresses
- Producer SSN and DOB
- FCRA Disclosure
- Background Authorization
- Licensee Selections
- Questions
- AML**
- Annuity
- Direct Deposit Authorization
- W-9
- Attach Documents

Save and Exit **Cancel and Exit**

AML

Required fields are denoted by *

National Life Group requires that you read our Anti-Money Laundering training which is provided in the window below. Please read carefully and then certify that you have read and understand the information.

NATIONAL LIFE GROUP ANTI-MONEY LAUNDERING TRAINING

Money Laundering is the process of creating the appearance that proceeds gained from illegal activities (referred to as "dirty money") originated from a legitimate source. The three stages of Money Laundering are:

Placement - introducing the "dirty money" into the financial system

I have read and understand the information presented above. *

☒ I Certify

<< Previous **Next >>**

The NLG required AML (Anti-Money Laundering) Training is now integrated into the appointment application. You will read the AML information and sign the statement of understanding before you can submit your application. This training does not generate a certificate and cannot be used to satisfy other carriers AML requirements. NLG will prompt you to refresh this training every two years to remain compliant.

Remember to complete any State annuity training and the NLG Annuity Product Training required **PRIOR** to soliciting annuity business. Training details are provided in this packet.

Within 10-15 business days you will receive an email from NLG regarding the status of your appointment. You will be issued a permanent agent code and NLG website access.

If you experience technical difficulties using the Pangea website call Life Agent Services at NLG for assistance at 1-800-906-3310 ext. 6765.

NLG 要求 AML（反洗钱）培训现已纳入Appointment申请。您需要阅读 AML 信息并在线签字，然后才能提交 Appointment 申请。此培训不生成证书，不能用于满足其他保险公司的 AML 要求。NLG 将提示您每两年更新一次此培训以保持合规。

请记住，在做年金业务之前，请完成你所在州年金培训和 NLG 年金产品培训。培训详细信息见下页。在提交申请 10-15 个工作日内，您将收到一封来自 NLG 的电子邮件，您将获得签约代理人代码和 NLG 网站访问权限。

如果您在以上过程中，使用 Pangea 网站，遇到任何技术困难，请致电 NLG 的支持服务，拨打 1-800-906-3310 分机号码 6765 寻求帮助。

National Life Group
Experience Life®

Welcome [Name]

Blog My Profile Contact Info Call Me Log Off

My Dashboard New Business Compensation Marketing **Training / Product** Inforce

Business Tools

- Forms & Materials Search
- Illustrations
- Inforce Illustrations
- iGo® e-App
- Top 12
- Client File (OnBase)
- Correspondence
- Upload Documents
- CoBrand OnDemand
- Agent Payment Center
- Errors & Omissions
- Interest Rates
- Promotional Items
- Agent Snapshot
- DOL Rule Information

Compliance

- NL Group Compliance
- Technology and Security

Fixed Indexed Variable

Annuity Riders Annuity Comparisons Annuity Suitability

Product State Approvals **Products Training**

National Life Group
Experience Life®

Welcome Kelly ! 09/20/2017

Blog My Profile Contact Info Call Me Log Off

My Dashboard New Business Compensation Marketing **Training / Product** Inforce

Annuity Product Training

Training/Product : Annuity >> Annuity Product Training

The National Life Group Experience is about working with a company that shares your commitment to keeping alive the dreams of families, the hopes of small business owners and the dignity and financial independence of seniors. We offer resources to help you grow your business because we care about you and your clients. Before you can sell annuities you must complete product training. Applications submitted from producers without fulfilling all training requirements will result in a delay. Click on each of the links below to access your product training.

[Indexed Annuity Products](#) [Fixed Annuity Products](#) [Variable Annuity Products](#) [NLIC Annuity Products](#)

Read each of these modules prior to soliciting annuity business. Check the box below and click on the submit button.

☐ By checking this box, I certify that I have read the National Life Group Annuity Product Training documents. I understand that I am required to read this material PRIOR to soliciting any annuity products.

Submit

NLG has now integrated its annuity product training into the online appointment application for new agents. For existing agents, annuity product training will be available on the NLG Agent Portal as pictured above. Annuity product training will no longer be completed through RegEd. If you have any questions regarding the Annuity Product Training please call Life Agent Services 800-906-3310 ext. 6765 to speak with a representative.

NLG 现已将其年金产品培训集成到在线appointment申请中。对于已经签约的经纪人，年金产品培训将在 NLG 网站上提供，如上图所示。NLG年金产品培训将不再通过第三方RegEd完成。如果您对年金产品培训有任何疑问，请致电Life Agent 服务 800-906-3310 分机 6765 询问NLG服务人员。

National Life Group Training Resources

Thank you for choosing to do business with National Life.

The self-serve training modules below can be accessed 24/7 giving you access to the tools you need to make doing business with National Life as easy as possible. They can be used individually or as a guided training curriculum. Many of the modules have corresponding tip sheets to offer answers to our most frequently asked questions.

Enter this link into your web browser window to visit the NLG Agent Training Portal.



<https://www.nationallife.com/docs/digital/ob/ekitind/index.html>



TRAINING MODULES

- Contracting & Licensing
- Navigating the Agent Portal
- Marketing Resources
- Commissions
- Suitability
- Underwriting
- New Business
- eApp: Start New Case
- eApp: eSignature Process
- eApp: View my Cases
- Replacements



TIP SHEETS

- Contracting & Licensing
- Navigating the Agent Portal
- Commissions
- Suitability
- Underwriting
- New Business
- Replacements